

PRESS RELEASE

Mee Derby Enters 20th Year with Staffing Industry Recognition

BETHESDA, Maryland – January 28, 2008 – There are 10 staffing firms recruiting for the staffing industry according to Staffing Industry Analysts. In their INSIGHT report dated December 2007, the first to be quoted was Robin Mee, founder and president of Executive Search firm Mee Derby & Company, “In general there is a high demand right now. It’s been that way all year [2007] and has not slowed down in the fourth quarter. I see companies investing in their staff infrastructures across the board.” **

Indeed, “Staffing firms in hiring mode” as the article states, is true for Mee Derby. January 2008 will be the best month ever for this national, executive search firm based in Bethesda, Maryland, near Washington, DC. One of the big reasons is the growth of the professional services sector.

“We have, for the past nine years, been focused on the professional services sector, mainly IT,” Mee told INSIGHT. “We have also seen growth in the whole VMS space. We have a number of clients who are in the VMS space – providing the tool and supporting the tool. We are placing program directors, implementation specialists there.”

And for staffing companies, the trend is cross-verticalization. “I see [staffing] companies being more flexible around taking candidates out of their particular segment,” Mee told INSIGHT. “It gets them around the non-compete issues and also increases the talent pool.”

** The entire INSIGHT report “Recruiting Firms Serving the Staffing Industry” can be found on our website at <http://meederby.com/resources.shtml>
Mee Derby has permission from Staffing Industry Analysts to post the report.

Ms. Mee will speak at the 2008 Staffing Industry Analysts Executive Forum, March 4-7, in Lake Las Vegas, NV, with Scott Wintrip, Founder and President, StaffingU. Their session on Thursday, March 6 from 11:30am – 12:45pm is Best Practices in Sales Force and Recruiter Compensation and Retention.

According to the program, “One key to getting the most out of your recruiters and sales staff is to have the right compensation plans in place. The array of options is bewildering. Find out what the key levers to effective comp plans are, how to make sure that you get the performance your are

looking for and how to make sure you retain your top performers in an increasingly tight labor market.”

About Mee Derby

Mee Derby is a specialized, established, Executive Search company in the US serving Staffing, Professional Services, and Human Capital Outsourcing companies. Founded in 1988, Mee Derby performs contingency, partially-retained, and retained search and consulting services for select clients. Leading companies rely on Mee Derby's experience, national network, and professional reputation. For more information, visit <http://www.MeeDerby.com>

Mee Derby contact:

Robin Mee

800-Mee-Derby x 11

Robin@MeeDerby.com