

PRESS RELEASE

Mee Derby Featured in SI Report Story on Search Trends

CABIN JOHN, Maryland – December 16, 2005 – Today's bi-weekly issue of Staffing Industry Report quotes Robin Mee, President of Mee Derby & Company, and other "top headhunters in the staffing niche" in the feature story "Recruiting tightens for industry talent - Headhunters keeping busy finding internal recruiters, salespeople."

"There is a shortage of good managerial talent in the staffing industry," said Robin Mee, president of Mee Derby & Co., a search firm that recruits primarily at the managerial level. Today's market is a candidate-driven one, she said and her services are becoming more in demand... "We are busier than almost we've ever been." Mee will appear on a panel at the upcoming Staffing Industry Executive Forum on recruiting and retaining sales staff.

Also quoted in the article are Paul Fortin, who heads Paul Fortin & Associates; Arlene Panitz, who owns Search Inc.; and Corey Roberts, CEO of RRD Search. Along with Robin Mee, they are, according to SI Report "Hunting headhunters... recruiters for the staffing industry and they have some interesting things to say about the profession."

There are estimates (which cannot be corroborated) that as many as 75% of all recruiters left staffing in the hard times for other careers. But despite the current shortages, for those who'd like to come back, opportunities may be limited. "There are companies that won't hire recruiters who got out of the industry because they are perceived as not strong enough to make it through tough times," Mee said.

The article reports three commonly held views: 1.) experienced people are needed to run staffing services companies, 2.) that candidates are in short supply, and 3.) that outsiders often fail and are therefore frowned upon.

But Mee and Roberts said the staffing industry could benefit from outside talent, especially if middle- and upper-level managers are in increasingly short supply. "There needs to be some national dialog on how to attract talent from outside the industry," Mee said. Coupled with internal management training programs, outreach could help alleviate a shortage, she said.

The entire article may be accessed online at www.sireport.com under publications. Then select Archive under Staffing Industry Report and select December 16, 2005 under 2005 Archives. Membership and login is required.

About Staffing Industry Report

SI Report is published by Staffing Industry Analysts, Inc. the leading provider of business intelligence, market data, news, and analysis to staffing industry executives and employers who use contingent/temporary staff. They deliver independent information that focuses on the staffing industry - temporary help, permanent placement, contingency/retained search, contract project placement, professional employer organizations (PEOs) and outplacement.

About Mee Derby

Mee Derby is a specialized, established, Executive Search company in the United States serving Staffing, Professional Services, and Human Capital Outsourcing companies. Founded in 1988, Mee Derby provides contingency, partially retained, and retained search for permanent positions, and consulting services for select clients. Leading companies rely on Mee Derby's experience, national network, and professional reputation. Visit www.MeeDerby.com for more information.

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